

Corporate Industrial Services

May 10, 2004
Mr. D. Sherzer
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P.O.B. 3006 Omer
Israel 84965

Subject: U.E.T. Units

We are pleased to advise you about the significance of operating your various water treatment units as detailed in the following:

We have ordered UET-SR-CT and UET -SR-CCWS units to replace our previous water treatment to cooling towers and closed cooling systems.

The replacement based on ROI calculation:

ROI for cooling tower-make up water 2 m³/h


#	Parameter for comparing	Cost of treating cooling tower by UET's Scale Remover	Cost of treating cooling tower by chemicals
1.	Investment in equipment, (capital cost)	12,800 Euro	1,900 Euro
2.	Operating cost:		
2.1	PH - control - by acid addition		2,650 Euro/year
2.2	Treatment against scale.		7,950 Euro/year
2.3	Treatment against corrosion.		5,600 Euro/year
2.4	Spare parts consumption.	Service includes spare parts.	600 Euro/year
3	Electricity	Negotiable	Negotiable
4	Service	2,800 Euro/year from the second year	Included in chemical price
5	Total price capital + operating cost for the first year	12,080 Euro	18700 Euro
6	Total price capital + operating cost for the second year	2,800 Euro	16,800 Euro
7	Total price capital + operating cost for the third year	2,800 Euro	16,800 Euro
8	Total price after 3 years	17,800 Euro	43,838 Euro

It is based on 3 years of experience using UET'S products and service.

As an added value we must point out the fact that the contamination of the environment is reduced significantly.

We are looking forward to continued cooperation for our mutual advantage.

Yours sincerely

Mr. M. Sagi 
Manager
General equipment purchasing section